

# Reporting Solutions



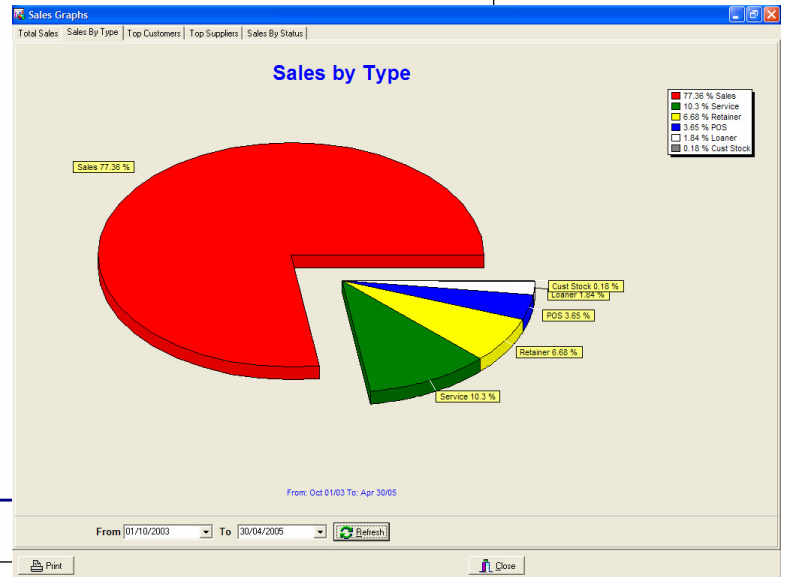
## Report Summary

From May 05, 2002 to May 05, 2005 - Invoice Date

Retainer : Include Retainer Invoices Only, Show Warranty : No

Item Status : Invoiced,Credited,

Account Manager	Total Sell	Total Cost	Total Rebate
Barry	\$405,634.31	\$342,504.70	\$12,167.25
Clay	\$6,762.66	\$4,462.37	\$0.00
Doug	\$27,182.26	\$23,546.85	\$0.00
Frank	\$22,281.96	\$18,525.33	\$0.00
Joanne	\$41,606.75	\$35,446.45	\$0.00
Joe	\$58,010.08	\$52,009.76	\$0.00
Marry	\$15,281.20	\$3,546.71	\$0.00
Mike	\$512.50	\$127.20	\$0.00
Peter	\$2,476.28	\$1,981.02	\$0.00
Sandy	\$11,859.20	\$8,344.44	\$0.00
Steve	-\$212.00	-\$82.39	\$0.00
<b>Totals</b>	<b>\$591,395.20</b>	<b>\$490,412.44</b>	<b>\$12,167.25</b>



## Features and Benefits

### Summary and Detailed Report Formats

Both summary reports and detailed reports are accessible with the BOSS Reporting tool. Summary reports provide quick access to the big picture with key totals for GP %, GP \$, total cost and total sales, freight cost and sell and rebates. Detailed reports produce a line by line detail for all items within the reporting time frame. Detailed lines can show numerous columns from the sales order including cost, sell, rebate, part number, description and many others.

### Vendor Reporting

Special vendor reports such as IBM and HP/Compaq are available in the reporting module. The IBM report produces an exportable file that can be directly imported into the IBM website. Generating IBM and HP/Compaq reports no longer requires the accounting department to shift through all invoices for the current month.

### Saving Report Definitions

With the numerous settings available in the reporting module, users can now save a report definition for easy retrieval at a later time. These saved reports can be access either by the creator only or available to all users.

### New Graphing Component

New graphing reports allow users to generate graphs on a number of factors including top customers, top supplier, sales by department (sales or service) and sales by type. Additional graphs will be added in the future.

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# Reporting Features

Produce summary or details reports	✓
Report on more than 30+ criteria fields including date range, customer types, order type, supplier and branch	<i>Enhanced</i>
Report on sales commissions using any of the 4 levels including Account Manager, Inside Rep, Entered By or Reps name for each line item.	<i>Enhanced</i>
Summary reports track Total Cost, Total Sell, Total Rebates, Total Freight Cost, Total Freight Sell, Total GP\$, Total GP%	✓
Detailed reports include 40+ fields to report on	✓
Reports can be previewed, printed, saved to pdf or exported to an Excel spreadsheet	✓
Group By and Order By on more than 10 fields	✓
Rebate reports for tracking all supplier/vendor rebates	✓
12 Month Sales Report for tracking sales by month	✓
Vendor reports for IBM and HP/Compaq report requirements built-in	✓
AR Summary report lists all AR GL totals including taxes for a given date range by Branch	<i>Enhanced</i>
AR Details report lists GL totals for individual orders within a selected date range	<i>Enhanced</i>
AP Summary report lists all AP GL totals for a given date range	✓
Bank report produces a detailed list of all inventory items. Includes group totals	✓
Customer Aging report by 91+, 61-90, 31-60, Current and Totals	<i>New</i>
Customer Statement report	<i>New</i>
Ability to create and save reports for easy retrieval	<i>Enhanced</i>
Saved reports can be saved for single users or available to all users	<i>Enhanced</i>
Report criteria's include multiple entries, ranges or wildcards	✓
Graph: Monthly graph showing Total Sales vs Cost for sales and service orders	<i>New</i>
Graph: Total sales by sales type (Sales, Service, Retainers, Loaners, etc.)	<i>New</i>
Graph: Top 10 customers by sales. Includes total sell and total cost	<i>New</i>
Graph: Top sales by suppliers	<i>New</i>
Graph: Sales totals by status. (Back Orders, Staged, Config, To Be Shipped, etc.)	<i>New</i>

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